

OUTSIDE SALES REPRESENTATIVE (EXPERIENCED)

February 4, 2014

Oscan is managed and operated by employees with many years of experience, and proven success in the electrical industry. Oscan is led by President, John Osso, who has 30 years experience in the electrical distribution industry. We are an independent, Canadian-owned distributor currently with 2 locations and growing. We know what it takes to provide customers with the quality products they need and the service they expect.

Oscan is a wholesaler/distributor with a full line of quality electrical products including wire, lighting, panels, breakers, fuses, wiring devices, conduit, transformers, tools, timers, connectors and much, much more. Quality lines include Eaton Cutler-Hammer, Cooper, Hubbell, Osram Sylvania, Philips, Kidde, Nutone, Beghelli, Ouellet, Liteline, IlSCO, Intermatic, and many others. We carry residential, commercial and industrial product lines. We like to offer the personal service that people value. You can come in to our counter and speak with our knowledgeable staff or we can deliver to your door.

We are looking for an Experienced Outside Sales Representative to immediately join our team at our Oshawa location.

Candidates should be motivated with a willingness to learn and have an outgoing personality with strong communication skills. A minimum 3 years of experience in electrical sales is required. Duties include promoting sales to existing clients, identifying and soliciting new business, preparing sales plans and identifying opportunities to achieve budget and grow sales, answering sales inquiries, quoting prices and delivery dates and providing ongoing after sale support. Prospect must have their own vehicle and will be expected to call on existing and potential customers at their place of business. Individual should have a proven ability to manage existing accounts and expand sales of existing and new accounts with hard work and exceptional customer service. Compensation will include a base salary plus commission and car allowance. To apply please email resume with cover letter to hr@oscan.ca by February 14th.

We thank all applicants for their interest however only those selected for an interview will be contacted.